



Headquartered in Brisbane, Calif., CareDx, Inc. is a leading precision medicine solutions company focused on the discovery, development, and commercialization of clinically differentiated, high-value healthcare solutions for transplant patients and caregivers. CareDx offers products, testing services, and digital healthcare solutions along the pre-and post-transplant patient journey, and is the leading provider of genomics-based information for transplant patients.

Medical Director, Lung Transplantation

The Medical Director will be an MD who will lead the effort to educate and support the commercialization strategy of CareDx's products through the development of clinical trials, studies, and national and international registries.

The responsibility of this position is to educate and partner with clinical and business leaders including transplant nephrologists, cardiologists and governmental health ministers, and laboratory directors, distributors. The medical director will partner with the regional technical and business leads in the Americas to help prioritize, analyze, propose and execute clinical and business partnerships that will enable widespread clinical uptake.

You will have the opportunity to launch and scale CareDx's new best-in-class offerings, as well as, drive the data using this platform to show improve outcomes for solid organ transplant recipients.

The role is within the medical affairs organization and a broad CareDx team will support the medical director's success, including Research & Development, Marketing, Medical Affairs, Regulatory, and Finance.

The ideal candidate has experience developing clinical messaging and influencing clinicians and transplant key opinion leaders to drive uptake in transplantation management. A record of accomplishments in transplantation, deep clinical knowledge, and ability to build senior client relationships, and/or launching new products in an entrepreneurial environment is a strong plus.

The position involves frequent travel across the country, working with key transplant centers across the nation, and supporting the MSL team with senior medical leadership where needed.

Job Description:

- The candidate will bridge the information gap between disciplines of R&D, Clinical Development, and Medical Affairs thereby providing expertise for the determination of clinical unmet needs, clinical translational protocol development, alignment with academic centers and industry partners.
- Play a key role in providing relevant input and insights for decisions regarding pipeline discovery and clinical translational projects as part of an interdisciplinary team comprising R&D, bioinformatics, and Medical Affairs to address the probability of technical success of new targets and clinical validity.
- Effectively collaborate in the highly matrixed organization to drive the advancement of diagnostics and target candidates.
- Provide innovation and creativity in advancing CareDx novel science and well-established transplant niche.
- Clinical Development Medical Lead for translational research regarding specific disciplines of Cardiothoracic (Heart, Lung, Heart-Lung) transplant, Infectious Disease complication, and Liver transplant molecular diagnostic platforms.
- Alignment with CareDx scientists and Sr. VP R&D providing needed clinical context regarding pipeline projects and novel innovations for development.
- Provide leadership with scientific/medical integrity and the CareDx mission.

- Collaboration and oversight for MSL team for abstract and manuscript conceptualization and development across solid organ and hematopoietic cell transplantation.
- Medical/scientific writing expertise, assisting with protocols, project development, IIT abstract, & manuscripts.
- Collaboration and mentoring MSL team with IIT development and study maturation to achieve impactful publication.
- Expand/support CareDx alignment with ISHLT Committees / sub-committees related to lung, heart transplantation, guideline development, patient advocacy, donor issues.
- Help design and execute strategies to implement all clinical studies, active registries, and IITs at major transplant centers across the country
- Act as a senior company representative interacting with external scientific leaders, patient advocacy groups, and/or regulatory authorities
- Present at customer workshops, symposiums, and meetings and leverage KOLS to present on CareDx's behalf
- Function as the primary clinical resource for the Business / Market Development team to support product adoption and expanded use of CareDx products
- Be able to forecast and deliver on quarterly clinical volume and revenue
- Provide on-site clinical support at transplant centers through oral presentations, test result data reviews, and interactive resolution of clinician queries
- Take part in the management of scientific and clinical advisory boards
- Work with clinical operations and medical affairs, be able to propose, implement and monitor clinical studies in major markets to help increase uptake and patient management
- Support company initiatives at clinical and scientific meetings
- Coordinate with the CareDx organization to ensure the proper resources are in place to support new clinical opportunities
- Work closely with SVP of medical affairs and clinical operations to review opportunities and provide proactive, regular reports on progress to goals

Qualifications:

- M.D. required while Ph.D. or M.S. desirable but not essential.
- Minimum of 8-year experience in clinical/translational research in either the Biotech Industry or Academic Medicine.
- Passion for improving patient outcomes in transplantation
- Experience with care pathways in transplantation preferred
- Medical degree required; experience in transplantation, molecular biology, and clinical research preferred; Ph.D., MBA, or another advanced degree highly advantageous
- Understanding of NGS technology
- Comfortable presenting to and partnering with executives to solve complex business challenges
- A desire to work in high growth and results-oriented team environment
- Unrelenting intellectual curiosity
- Travel required, both domestically and internationally, up to 50%

Additional Details:

Every individual at CareDx has a direct impact on our collective mission to improve the lives of organ transplant patients worldwide. We believe in taking great care of our people, so they take even greater care of our patients.

Our competitive Total Rewards package includes:

- Competitive base salary and incentive compensation
- Health and welfare benefits including a gym reimbursement program
- 401(k) savings plan match
- Employee Stock Purchase Plan
- Pre-tax commuter benefits
- And more!

In addition, we have a Living Donor Employee Recovery Policy that allows up to 30 days of paid leave annually to a full-time employee who makes the selfless act of donating an organ or bone marrow.

With products that are making a difference in the lives of transplant patients today and a promising pipeline for the future, it's an exciting time to be part of the CareDx team. Join us in partnering with transplant patients to transform our future together.

CareDx, Inc. is an Equal Opportunity Employer and participate in E-Verify program.

***** We do not accept resumes from headhunters, placement agencies, or other suppliers that have not signed a formal agreement with us.